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October 20, 2021

To: Our Valued Customers

Re: November 1st Vinyl Price Increase Announcement

Due to increasing costs on raw materials for our vinyl products and tight supply chain from our vendors, Phillips Manufacturing will increase all vinyl products by 10% on November 1st, 2021. This price increase will be effective on all orders that deliver after October 29th.

As always, we are grateful for your continued business and support. Phillips Manufacturing will continue to serve you to the best of our ability during these unprecedented times.

Please contact your Phillips Inside or Outside Sales Representative for updated pricing.

Sincerely,

Eliseo Carlos

Executive Vice President of Sales

Phillips Manufacturing, Company

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